

Farm Service Agency

State Executive Director

Arkansas State Office

Room 3416, Federal Building 700 W. Capitol Little Rock, AR 72201 December 15, 2004

Dear Aircraft Vendor,

The Farm Service Agency (FSA) is now accepting bids for the purpose of providing aerial slides for measuring various crops in thirty-four (34) counties in Arkansas.

Enclosed you will find a 2005 Aerial Compliance Bid Package. If you are interested in submitting a bid, please complete the last page in the bid package that states "2005 Bid Form" and mail it to following address by February 7, 2005.

Faulkner County FSA Office 1111 Main Street, Room 221 Conway, AR 72032

Note: Please indicate on the outside of envelope "Aerial Compliance Bid" so that the bid will not be opened by mistake.

Please carefully read all pages in this bid package and should you have questions, please contact Steve Walker at 501-301-3007 or Sam Parker at 501-327-6509, Ext. 104.

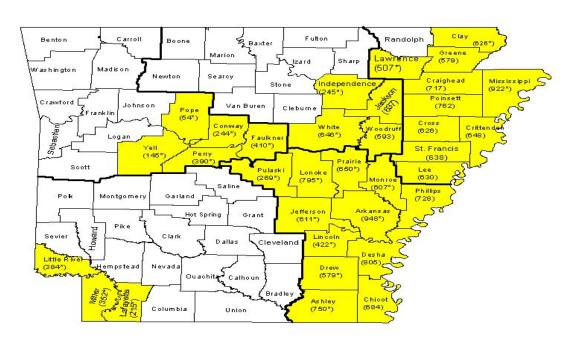
Sincerely

Len E. Blaylock, Jr.

State Executive Director



34 Arkansas Aerial Compliance Counties Total Square Miles = 18,818



General Information:

- 1. Aerial compliance counties are highlighted in Yellow
- 2. Square miles are in parenthesis for each county. * indicates partial county
- 3. Detailed maps of partial counties are available at the Faulkner Co. FSA Office
- 4. Each county will be flown twice each year



Aerial Compliance Counties

Bids are now being accepted through close of business, February 7, 2005 to furnish complete flying service for crop year 2005 in Arkansas for the following counties:

County	Sq. Miles	County	Sq. Miles.
Arkansas	948*	Ashley	750*
Chicot	684	Clay	626*
Conway	244*	Craighead	717
Crittenden	648	Cross	626
Desha	805	Drew	579*
Faulkner	410*	Greene	579
Independence	245*	Jackson	637
Jefferson	611*	Lafayette	215*
Lawrence	507*	Lee	630
Lincoln	422*	Little River	384*
Lonoke	795*	Miller	352*
Mississippi	922*	Monroe	607*
Perry	390*	Phillips	728
Poinsett	762	Pope	54*
Prairie	650*	Pulaski	269*
St. Francis	638	White	646*
Woodruff	593	Yell	145*

Total Square Miles = 18,818

^{*} Indicates partial county



Aerial Compliance Agreement Between FSA and Aircraft Vendor Crop Year 2005

I. Objective

The objective of this agreement is for the Farm Service Agency (FSA) to select a vendor to provide acceptable, timely aerial slides that provide adequate coverage of all designated FSA aerial compliance counties in Arkansas.

II. Minimum Requirements of Vendor

A. Insurance

The vendor must have at least the following insurance:

- \$100,000 for each person/passenger to cover bodily injury or death
- \$100,000 for each person and \$200,000 for each occurrence to cover others for bodily injury or death
- \$300,000 for each occurrence of property damage
- A current copy of the insurance policy must be furnished to FSA at the beginning and end of each flight year of the contract period

B. Pilot Licenses

Pilots must have valid commercial licenses. A copy of each pilot's license must be furnished to FSA prior to awarding of contract.

C. Vendor will furnish all crew members

D. Aircraft Modifications

Aircraft must be modified, within FAA standards, to accommodate necessary equipment. Vendor must furnish a copy of Form FAA-337 for each plane used in the contract.

At a minimum, aircraft must be at least 200 HP



E. Camera, Lenses, and Film

Must have sufficient 35mm single lens reflex cameras, with lenses of appropriate focal length (20mm suggested) having at least 2.8 f-stop and a shutter speed to 1/1000.

Kodachrome 64 (KR 135), Ektachrome, Fujichrome, or equivalent film must be used.

III. Pre-qualification

Each bidder must provide written information detailing experience, qualifications, and available equipment that would enable the bidder to accomplish objective of this contract.

IV. Guidelines for Ensuring Quality Slides

A. The widest part of the slide will be east-west.

B. Altitude

Photographs shall be made at approximately 7,000 altitude.

C. Interval

Photographs shall be made using the following interval:

North-South: 1-mile interval

East-West: 2-mile interval



D. Time of Photographs

All flights will begin at the direction of FSA.

- Spring Slides: Made during the month of April
- Summer Slides:

Southern half of state (south of I-40) - Made during the month of July

Northern half of state (north of I-40) - Made during July $15^{\rm th}$ through August $15^{\rm th}$ time period

Note: These dates may be modified by FSA through the end of contract.

E. Rejection of Slides due to poor quality

Poor quality slides may be refused by FSA, and at FSA's discretion, the slides will either be reflown at vendor expense, or appropriate monetary credit will be allowed.

Conditions which may cause slides to be poor quality include, but are not limited to:

- clouds - camera or lens malfunction

- airplane frame obstructing lens

- incorrect altitude - lost or damaged film

- camera unlevel - over or underexposed film

- out of focus

F. Delivery of Slides

- haze

Vendor will deliver slides, labeled and identified by flight line, to the designated county office as soon as possible, but no later than one week after the photographs are taken.



V. Criteria for Vendor Selection

Vendor selection will not be based on the bid quote price alone. Criteria for selecting a vendor will include but is not limited to the following:

- Price (quoted in sq./miles)
- Processing of slides and timely delivery of slides
- Experience
- Number of Aircraft (including backup)

Payment

FSA agrees to promptly make payment to the vendor as bills are received. All bills should be sent to the key county office address listed below and the key county will pay all bills.

Faulkner County FSA Office 1111 Main Street – Room 221 Conway, AR 72032

Length of Contract

This contract will run from the date approved by the key county through December 31, 2005.

Failure to Perform

In the event the vendor fails to timely provide acceptable slides for any reason other than weather conditions agreed to by FSA, FSA will have authority to hire another vendor to complete the immediate flight and the costs incurred will be paid by the original vendor.

Termination Provisions

The contract can be terminated for non-performance after 30 days written notice by FSA or by written agreement by both parties.

Note: If a change in the farm bill or changes within the FSA that does away with the need for aerial slides, this contract can be terminated upon 60 days written notice by the key county.



2005 Bid Form

Aircraft Compliance Vendor

Company Name Address	
Company Phone Number	
Type of Aircraft Engine Size (HP)	
Pilot Name(s)	
Explain Crew Availability	
Describe your Slide & Delivery Arrangements	
Briefly Explain your Experience in Providing Aerial Slides	
Bid Quote (per square mile)	Bid Rate per Square Mile - \$
Signature of Vendor	
Date	

Note: This program or activity will be conducted on a non-discrimatory basis without regard to race, Color, religion, national origin, age, sex, political status, marital status, or disability

This section will be completed by the county office for the selected vendor:

Contract Awarded to:	
Approved Bid Price:	
Signature: COC Chairperson:	
Date:	